

- Helps potential investors and entrepreneurs in setting up manufacturing or service operations
- Advises entrepreneurs on doing business with the Netherlands or Malta.
- Business start up support
- Provides market research on specific products and services including potential contact lists;
- Helps entrepreneurs with other business advisory services.



RBA

RBA

Rodenburg BedrijfsAdvies
Ondernemers helpen ondernemen

Zouteveenseweg 7A • 2636 EG Midden Delfland • The Netherlands
Triq Ir Ramlu • Olimpico Crt Flat E • Nadur (NDR 9071) • Malta
T + 31 153801707 • M +31 621 22 8544 • info@rba-bedrijfsadvies.nl

Rodenburg BedrijfsAdvies
Ondernemers helpen ondernemen

Holland-Malta Scan

You are on the lookout for reliable business partners in the Netherlands or Malta. Leo Rodenburg, director of Rodenburg Business Advisory (RBA) and external consultant at Malta Enterprise, brings Maltese and Dutch business partners together.

The RBA Holland-Malta Scan (H-M Scan) is the ideal tool for anyone who wants to be introduced to potential business partners. It has been developed especially for entrepreneurs. Whether you have just started or already taken your first steps abroad, RBA opens doors to distributors, importers, manufacturing partners or agents in the Netherlands and in Malta.

My local network working for you

RBA has a network consisting of Malta Enterprise (in Malta) and, in the Netherlands, the Maltese embassy, the Dutch Chamber of Commerce and many entrepreneurs and associations. We know everything about the market, the corporate culture and second-line services. We know how various sectors collaborate and how to get international companies to work together. It is our goal to find the right partners for your business. The RBA H-M Scan has been developed by experts who are aware of the corporate culture in the Netherlands and in Malta.



RBA Holland-Malta Scan (H-M Scan) - How does it work?

Intake

In an informal talk (free of charge) we make an inventory of your needs and goals and we draw up a company profile. Together we can decide whether the H-M Scan suits your plans and wishes.

Order the RBA H-M Scan

If you think the H-M Scan is the right tool for you, you can order it by email. For this tool you pay a contribution upfront.

Personal introduction

With your company profile, we approach potential business partners. Introduction within our varied network could open doors for you that otherwise would remain closed.

Find Business Partners

Within 6 weeks after the interview you will receive a list of potential business partners who are interested in your business. This allows you to easily access them yourself and continue the initial contact. Furthermore, we provide you with a quick scan with market information, industry associations in the Netherlands or in Malta, relevant Trade fairs and a list of second-line parties (consultants etc.).

Success fee

After 3 months we will contact you for a short evaluation of our service. As a customer you decide, based on your satisfaction, the success fee that we charge you.

If you are interested in the RBA H-M Scan or would like more information about our services, please make an appointment with Leo Rodenburg (0031) 15 3801707. Or send an email to leo@rba-bedrijfsadvies.nl. We will contact you as soon as possible.